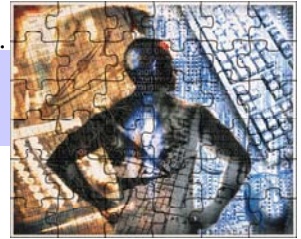


PCIS in the News



PCIS has earned a leadership position with CompVISION, the industry's premier workers' compensation software application. PCIS has recently added ClaimsVISION, a multi-line, robust claims application to its Vision suite of products.

PCIS celebrates over 30 years of success and dedication to the industry!

Blue Cross Blue Shield's OptaComp Selected PCIS' CompVISION

OptaComp, a wholly owned subsidiary of Blue Cross and Blue Shield of FL has selected both CompVISION and POSVISION to support its workers' compensation business. The implementation was a success and OptaComp went into production in mid-February.

OptaComp selected PCIS in large part due to PCIS' proven business expertise in workers' compensation, combined with the solutions' breadth and depth of workers' compensation functionality. With CompVISION, a policy admin system designed specifically for workers' compensation, and POSVISION, PCIS' agent facing quotation and rating application, OptaComp will have the integrated solution needed to support the company's aggressive growth strategy.

"While we evaluated almost every vendor and solution in the workers' compensation market, once we looked at PCIS and CompVISION we immediately recognized PCIS' depth of workers' compensation knowledge and the system's rich workers' compensation-specific design and functionality"

Bob Stolp
IT Director
OptaComp, BCBS Florida

"Our previous policy administration system was far too limiting and required a good deal of manual processing within and between departments. In order to support our strategic plans to grow the business, we knew we needed a much more functional and better integrated system going forward." said Bob Stolp, IT Director with OptaComp.

OptaComp's Director of Marketing & Underwriting, Sandi Pinckard, added, "We looked for more than just a software solution, we wanted to find a vendor who understood workers' compensation and could support our growth goals of today and the future".

"We are very excited to be working with an outstanding organization like OptaComp," commented Georgette Loizou, EVP of PCIS. Our teams worked side-by-side as we completed OptaComp's 90-day implementation timeline."

PCIS' ClaimsVISION Recognized in Celent Claims System Report

March 2011 — PCIS announced its ClaimsVISION solution has been recognized in the Claims System Vendors: North American P/C Insurance 200 report, recently published by Boston-based research and advisory firm Celent. The Celent report evaluated vendor claims systems based on advanced technology, breadth of functionality, customer base and depth of service.

"This report provides a starting point for identifying the solutions that merit a closer look," said Donald Light, Senior Analyst with Celent and author of the report. In his profile of ClaimsVISION, Mr. Light noted, "With the complete rewrite to the .NET platform, ClaimsVISION provides a smaller insurer, TPA, or self-insured with a modern platform and very usable user experience." The

profile also mentioned that reference ClaimsVISION users, "made very positive comments about the range of features and functions, including the adjuster's desktop, payments and reserving, and rules."

"Having just introduced ClaimsVISION in November of last year, we are extremely pleased that Celent has recognized our ClaimsVISION offering. We thank Celent for their extensive research and effort that went into producing the report, and we extend our gratitude to the PCIS customers who participated in the Celent evaluation and who continue to provide us with their suggestions and feedback, which are invaluable in our efforts to continually improve our products and services." comments Georgette Loizou, EVP for

PCIS, Inc.

PCIS Introduces ClaimsVISION Claims Administration System

PCIS, a proven and trusted provider of policy administration and claims solutions, today announced the release and immediate availability of ClaimsVISION, a highly automated and user configurable, Software as a Service (SaaS) delivered claims administration system.

ClaimsVISION supports claims administration for all P&C lines of business with a specialization in workers' compensation. Built for internet delivery, PCIS' ClaimsVISION utilizes a Microsoft .NET platform and Microsoft's SQL Server database. Designed for customization and efficiency, ClaimsVISION offers insurers quick implementation via SaaS-delivery, enhanced claim services, and reduced overall cost of claims through automation and streamlined claims processing

"We are extremely proud to introduce ClaimsVISION to the market to enable our customers to deliver the highest quality claims services while keeping a close eye on the claims bottom line – especially in these tough times when most every insurer is challenged to do more with less," commented Michael Loizou, PCIS CEO.

Long time PCIS client, The City of Albuquerque, is in the

process of migrating to the new ClaimsVISION solution. The implementation is on track with production usage planned for July. Three additional PCIS clients are in the process of scheduling migrations to ClaimsVISION.

Thomas Torres, Risk Finance Manager with The City of Albuquerque, commented on the ClaimsVISION project saying, "We have been a PCIS client for over 10 years and have complete confidence in their ability to deliver high value, high quality insurance solutions. When they introduced us to ClaimsVISION we knew immediately that it would be an ideal fit for the City allowing us to deliver the highest quality claims results in both service and costs. The browser based platform made this an even easier decision for us. To date, the implementation has gone smoothly and we anticipate we will easily meet our production timeline."

PCIS' Loizou added, "While we have over 30 years of experience in delivering quality software solutions and services to the insurance industry, we never stop looking for ways to provide even greater value to our clients through new technologies and best in class solutions like ClaimsVISION."



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ABOUT PCIS:

Established in 1978 and headquartered in New York, P&C Insurance Systems, Inc. (PCIS) is a proven and trusted provider of comprehensive policy administration and claims solutions to the property and casualty insurance industry.

With an in depth knowledge of both technology and real-world business requirements, PCIS has earned a leadership position in the workers' compensation market, in addition to a strong market footprint among a broader range of carriers, MGAs, TPAs, and member-based organizations.

For more information visit www.pcisvision.com or call 212.425.9200.

See how PCIS' Vision system can help you attain your goals @ www.pcisvision.com